



A world-famous international Cricket venues

A world-famous international Cricket venues

They had been with their energy broker for some twelve years before coming to Fidelity Energy. Having been dissatisfied with the level of service, pro-activity and investment into the partnership of their previous broker, Fidelity Energy was their first port of call.

Due to the size and usage of the stadium, their energy costs were extremely high and had been creeping up for some time. They had become aware that, at the time, oil prices were at a 10-year low and felt that they were not receiving the benefit of that low price.

We began by scouring the market for a solution that would fit them. Most paramount was lowering energy costs and ensuring they were kept low for as long as possible. Therefore, we focused on looking at 'future prices' of energy so we could find the best fit.

What we were able to supply was a procurement selection process that resulted in a five-year fixed price for their energy prices.

This saved the client over £97,000 on their energy bills across the term of the contract.

This contract started in November 2016, the same percentage saving in today's market would be closer to the £250,000 mark. A massive chunk of costs to wipe off any company's bottom line.

“ Fidelity Energy took control of our energy procurement requirements from start to finish and have provided an exemplary standard of service from the outset. We have been extremely impressed with the professional approach that Fidelity Energy have adopted during the tender process. Their forward-thinking approach throughout has not only resulted in significant savings over our new gas and electricity contracts, but has also given us the confidence that we are now paying the most competitive tariff available. I would have no hesitation in recommending Fidelity Energy as a first class 'energy partner' for any business interested in keeping energy related expenditure under control. **”**

Operations Director